

Julien MARTIN

Born: 4 November 1985

Citizenships: French & Canadian

Contact Information

Département des sciences économiques
Université du Québec à Montréal
C.P. 8888, succursale A
Montréal, QC H3C 3P8, Canada

Phone : +1 514 987 3000 ext 5316
Email: martin.julien@uqam.ca
Website: <http://www.julienmartin.eu>

Current employment and affiliations

2021 - **Université du Québec à Montréal, Full Professor**
2023- **Head and co-founder of the DEIT research team**
2019-2024 **Holder of the UQAM research chair on the local impact of multinationals**
2016- **CEPR, Research affiliate**
2020- **CIRANO, Lead researcher of the theme World Economy**
2016- **CIRANO, Research fellow**
2013- **CREST (ENSAE), Research fellow**

Past positions

2017-2021 **Université du Québec à Montréal, Associate Professor (tenured)**
2013-2017 **Université du Québec à Montréal, Assistant Professor**
2011-2013 **Université catholique de Louvain, Postdoc**
2008-2011 **CREST-ENSAE, Research scholar**
2007-2008 **CEPII, Research assistant**

Visiting position

2020-2021 **Invited researcher, ECARES, Université Libre de Bruxelles**
March 2016 **Invited professor, École Polytechnique**
Dec. 2014 **Visiting scholar CREST-ENSAE**

Education

2008-2011 **Paris School of Economics, PhD in Economics**
Advisor: Lionel Fontagné
Committee: Matthieu Crozet, Philippe Martin, Peter Schott, Linda Tesar, Jacques Thisse
Spring 2010 **Columbia University, visiting scholar** (invited by Prof. Emi Nakamura)
2007-2008 **Paris School of Economics, Master ETE**
2005-2008 **Université Paris1 Panthéon-Sorbonne, Magistère d'économie**

Publications

Relationship stickiness, international trade, and economic uncertainty

Review of Economics and Statistics, forthcoming

with Isabelle Méjean and Mathieu Parenti

Du prix des importations à l'inflation domestique

Regards croisés sur l'économie, vol. 32, no. 1, 2023, pp. 100-108.

with Isabelle Méjean

Search Frictions in International Good Markets

Journal of the European Economic Association, Vol. 21, Issue 1, Feb. 2023, Pages 326–366

with Clémence Lenoir and Isabelle Méjean

Supply shocks in supply chains: evidence from the early lockdown in China

IMF Economic Review, 71, pages 170–215 (2023)

with Raphael Lafrogne-Joussier and Isabelle Méjean

The factory and the hub: an anatomy of Canada's import dependence on the US

Canadian Public Policy, Volume 48 Issue 3, September 2022, pp. 360-373

with Florian Mayneris

Gentrification and pioneer businesses

Review of Economics and Statistics, 1–45 (2022)

with Kristian Behrens, Brahim Boualam and Florian Mayneris

Invoicing Currency and Financial Hedging

Journal of Money Credit and Banking, 54: 2411-2444.

with Victor Lyonnet and Isabelle Méjean

Price discrimination within and across EMU markets: evidence from French exporters

Journal of International Economics, Volume 124, May 2020, 103300

written for the NBER International Seminar on Macroeconomics

with François Fontaine and Isabelle Méjean

Volatility in the small and in the large: the lack of diversification in international trade

Journal of International Economics, Volume 122, January 2020, 103276

with Francis Kramarz and Isabelle Méjean

Are clusters resilient? Evidence from Canadian textile industries

Journal of Economic Geography, Volume 20, Issue 1, January 2020, pages 1–36 (*lead article*)

with Kristian Behrens and Brahim Boualam

Knocking on Tax Haven's Door: Multinational Firms and Transfer Pricing

Review of Economics and Statistics, MIT Press, Volume 100(1), March 2018, pages 120-134.

with Ron Davies, Mathieu Parenti and Farid Toubal

Fiscalité des Entreprises et Paradis Fiscaux : Une Étude sur Données Canadiennes

L'Actualité Économique, Volume 93(3), September 2017 (*symposium on fiscality*)

with Cristian Stratica

The Few Leading the Many: Foreign Affiliates and Business Cycle Comovement

American Economic Journal: Macroeconomics, Volume 7(4), October 2015, pages 134-59

with Farid Toubal and Jörn Kleinert

High-End Variety Exporters Defying Gravity: Micro Facts and Aggregate Implications
Journal of International Economics, Volume 96, Issue 1, May 2015, pages 55-71
with Florian Mayneris

Low-Wage Country Competition and the Quality Content of High-Wage Country Export
Journal of International Economics, Volume 93, Issue 1, May 2014, pages 140–152
with Isabelle Méjean

Price Dispersion and the Euro: Micro Heterogeneity and Macro Implications
International Review of Economics and Finance, Volume 26(C) 2013, pages 70-86
Special Issue edited by Paul Bergin and Fabio Ghironi
with Isabelle Méjean

Markups, Quality, and Transport Costs
European Economic Review, Volume 56, May 2012, pages 777-791

Euro et Dispersion des Prix à l'Exportation
Économie et Statistique, Volume 435.436, 2010
with Isabelle Méjean

Working Papers

Energy cost pass-through and the rise of inflation: Evidence from French manufacturing firms
CEPR Discussion Paper 18596,
with Raphael Lafrogne-Joussier and Isabelle Méjean

Frictions and adjustments in firm-to-firm trade
CEPR Discussion Paper 18110
with François Fontaine and Isabelle Mejean

Corporate tax avoidance and industry concentration
CEPR Discussion Paper 15060
with Mathieu Parenti and Farid Toubal

The price of remoteness: product availability and local cost of living in Ethiopia
CEPR discussion paper 14515 – **R&R Journal of Economic Geography**
with Florian Mayneris and Ewane Theophile

Invited Seminars/Conferences

- 2024 Kiel Trade reading group (*online*), Global Affairs Canada (*Ottawa*), Société Canadienne de Sciences Économiques (*Montréal*), University of Texas (*Austin*), IMF Research department (*DC*).
- 2023 IEA World Congress (*Medellin*), Jeronimas Stroinovskis Lecture (*Vilnius University*), Bank of Lithuania (*Vilnius*), IMF economic outlook brown bag (*online discussant*), Comment agir face aux paradis fiscaux et à la finance offshore? (*TELUQ, Montreal*), CURE-ERWIT CEPR (*discussant, Torino*), CEPR Economic Policy Panel Meeting (*online discussant*), Globalization at a crossroad (Bank of France, CEPR, U. Surrey, World Bank, *online discussant*), Trade and GVCs conference (*New York*), Montreal macro brown bag workshop, American Economic Association meetings (*New Orleans*).
- 2021 4th Joint Research Conference on Firm organization, firm financing and firm dynamics (*Banca d'Italia, virtual*), FSB – KUL seminar (*Leuven, virtual*), CREST-École Polytechnique (*Saclay, virtual*), ECARES-ULB (*Brussels, virtual*), École

- d'Économie de Paris (*Paris, virtual*), LMU Munich (*Munich, virtual*), ACFAS (*Sherbrooke, virtual*), Bank of Lithuania conference (*Vilnius, canceled*).
- 2020 Econometric Society World Congress (*Milan, virtual*), CEPR-CEBRA Conference on “Adjustments in and to an Uncertain World” (*Vilnius*), Université catholique de Louvain (*Louvain-la-Neuve*), Sant’Anna PhD conference (discussant, *Milan – virtual*).
- 2019 University of Warwick, Société Canadienne de Sciences Économiques (*Québec*), CIRANO macro-workshop (*Montreal*), CIREQ Doctoral workshop (Keynote speaker, *U. Sherbrooke*), CEIM workshop (*Montréal*).
- 2018 World Bank (*DC*), Jacques Polack IMF conference (discussant), Urban Economic Association (*New York*) Bank of Canada (*Ottawa*), Geneva Trade and Development Workshop (*Geneva*), Société Canadienne de Sciences Économiques (*Montréal*), International Association for Applied Econometrics Conference (*Montréal*).
- 2017 Joint Central Bankers' Conference 2017 (discussant, *Ottawa*), Sauder-VSE joint seminar (*UBC, Vancouver*) Ryerson University (*Toronto*), Growth Lab Seminar (Harvard Kennedy School), Munich International Economics Seminar, CIREQ conference in international economics (*Montreal*), Université Sherbrooke.
- 2016 Urban Economic Association meetings (*Minneapolis*), Micro-Macro workshop HEC Montréal, Université de Montréal, École Polytechnique (*Paris*), Aix-Marseille School of Economics (*Aix-en-Provence*), American Economic Association meetings (*San Francisco*).
- 2015 Université Laval (*Québec*), SAIS - John Hopkins University (*Washington DC*), Econometric Society World Congress (*Montreal*), NBER Summer Institute International Trade and Macroeconomics (*Boston*), Canadian Economic Association (*Toronto*), HEI-CEPCI Université Laval (*Québec*).
- 2014 Midwest international trade meetings (*Kansas University*), Brown University (*Providence*), Summer meeting of economists (*Vilnius*), SED meetings (*Toronto*), CEPII’s seminar (*Paris*), HEC Montreal IBRC (*Montréal*).
- 2013 Workshop on Quality and Productivity (*Aarhus*), UQAM (*Montréal*), Bank of Canada (*Ottawa*), London School of Economics, ESSEC Business School (*Cergy*), Aarhus University, Banque de France (*Paris*), ADRES meetings (*Strasbourg*), CEPII’s seminar (*Paris*).
- 2012 University of Luxembourg, CompNet workshop (*Banque de France*), Université Libre de Bruxelles, Industrial Organization and Spatial Economics (*Saint-Petersburg*), ETSG (*Leuven*), Association Française de Sciences Economiques (*Paris*), Conference in International Economics (*Granada*), Royal Economic Society (*Cambridge*).
- 2011 Microeconomic Aspects of the Globalization of Inflation (*Zurich*), Rocky Mountain Empirical Trade Conference (*Banff*), Université catholique de Louvain.
- 2010 ETSG (*Lausanne*), Econometric Society World Congress (*Shanghai*), Spring Midwest International Trade Meeting (*Northwestern University*), Trade colloquium Columbia University (*New York*).

- 2009 CEPII-INSEE joint seminar (*Paris*), CORE trade and economic geography seminar (*Université catholique de Louvain*), European Economic Association Congress (*Barcelona*), 9th RIEF doctoral meeting in international trade and international finance (*Aix-en-Provence*), ETSG (*Roma*).
- 2008 CEPR Trade and the Euro workshop (*Bern*)

(Co-)organization of conferences

Summer school in urban economics (by UEA, Montreal, May 2023)
 Virtual workshop on *Corporate taxation in a globalized world* (May 7, 2020)
 Workshop on ‘*Gentrification and urban neighborhood dynamics*’ (UQAM, April 2017)
 Joint workshop Montreal – Bank of Canada (UQAM, Sept. 2018; HEC Sept. 2019)
 Round table on housing policy in Québec (HEC Montréal, May 2019)
 SCSE session on “*trade barriers*” (ENAP, May 2019)
 Summer Conference in Urban Economics and Real Estate (UQAM, May 2019).

Editorial activity Associate editor (since Aug. 2018), *European Economic Review*

Referee activity *American Economic Journal: Economic Policy, Canadian Journal of Economics, Economic Journal, Economics Letters, Economica, Economic Modelling, Empirical Economics, European Economic Review, Finance Research Letters, IMF Economic Review, International Economic Review, International Economics, International Tax and Public Finance, Journal of Applied Econometrics, Journal of Applied Economics, Journal of Corporate Finance, Journal of Development Economics, Journal of Economic Geography, Journal of European Public Policy, Journal of International Economics, Journal of International Money and Finance, Journal of the European Economic Association, Journal of Urban Economics, Louvain Economic Review, Oxford Bulletin of Economics and Statistics, Review of Economic Studies, Review of Economics and Statistics, Review of International Economics, Review of World Economics, Scandinavian Economic Review, World Bank Economic Review.*

Service

Member of CIRANO special COVID-19 expert committee
 Board member of the Research in International Economics and Finance (RIEF) network
 Scientific Committee INFER workshop “Economic Geography, Agglomeration and Environment”

Prizes

- 2023 **Best paper award, 2023 Franco-German Fiscal Policy Seminar**
 Paper: “Energy cost pass-through and the rise of inflation”
- 2015 **ESG-UQAM “best publication award”**
- 2015 **ESG-UQAM “young researcher award, 2015 ”**
- 2013 **Best Paper Prize 2012, European Economic Review**
 Paper: “Markups, Quality, and Transport Costs”
- 2012 **Prix Richelieu, Chancellerie des Universités de Paris**
- 2010 **Paris-Columbia University Alliance Program Fellowship**
- 2009 **Prize for the best article submitted, 9th RIEF doctoral meeting.**
 Paper: "Spatial Price Discrimination in International Markets"

Research grants and contracts

2024-2026	SSHRC insight development (principal investigator) – CAD 48,270 Project: Price setting and capacity constraints at the firm-level
2023	CIRANO research project – (principal investigator) CAD 24,000 Project: Analyse de l'efficacité des politiques de soutien à la R&D
2023-2026	ESG-UQAM Grant for research teams CAD15,000
2021	CIRANO research project – (principal investigator) CAD 18,000 Project : Incidence fiscale des taxes sur les entreprises
2021-2025	CRSH Grant – co-applicant (PI: Kristian Behrens) – CAD 280,000 Project: “Neighborhood change and businesses: Multinationals, nightlife and noise”
2020	Grant FNRS mobility IN - EUR 3,600
2020	CIRANO research project – (principal investigator) CAD 19,000 Project: Analyse de la gentrification urbaine dans l'agglomération de Montréal
2020	MITACS grant “portrait of urban agriculture” – CAD 15,000
2019-2021	UQAM research Chair – CAD 75,000
2018-2021	SSHRC insight development (principal investigator) – CAD 61,316 Project: “Tax avoidance, market power, and corporate governance”
2018	CIRANO research project – (principal investigator) CAD-35,000 Project : Analyse de la connectivité entre le Québec et ses partenaires
2017	ESG-UQAM Internal Grant – Smart City CAD 10,000 Project: “ICT and the city: neighborhoods dynamics in Canada”
2016-2019	SSHRC Grant – co-applicant (PI: Kristian Behrens) – CAD 134,379 Project: “Cities in motion: Gentrification, local goods, and local jobs”
2016	CIRANO research project – (principal investigator) CAD 35,000 Project: Profits et taxation de multinationales, le rôle des paradis fiscaux
2016	CIRANO research project – (principal investigator) CAD 10,000 Project: The resilience of Canadian textile industries
2014-2017	FRQSC Individual Grant (Québec) - CAD 50,292 Project: “Individual shocks and macroeconomic volatility” (ranked 1 st / 21)
2013	PAFARC Grant (UQAM) – CAD 12,000
2013	Job Market Travel Grant Association for the Development of Research in Economics and Statistics
2011-2013	FSR incoming post-doctoral fellowship co-funded by the Marie Curie Actions of the European Commission
2008-2011	CREST-ENSAE research grant

Reports

Efficacité des politiques de soutien aux entreprises pour la recherche et développement.

2024RP-10, Rapports de projets, CIRANO.

with Florian Mayneris, Pierre Mohnen, and Samson Aklobo.

Les effets de la pénurie d'intrants chinois sur les entreprises françaises début 2020 : quels enseignements ? **INSEE Analyses**, 93 (jan. 2024).

with R. Lafrogne-Joussier and I. Mejean.

Où vont nos déchets plastiques?

Revue PERSPECTIVES, CIRANO (2023PJ-07).

With S. Bernard and F. Lapointe.

Cost Pass-Through and the Rise of Inflation.
Conseil d'analyse économique, Focus 94 (mai 2023).
with R. Lafrogne-Joussier and I. Mejean.

Revue de littérature sur l'incidence fiscale des taxes sur les entreprises.
CIRANO 2022RP-06
w. Florian Mayneris.

Taxation of Multinationals: Design and Quantification.
Conseil d'analyse économique, Focus 064bis-2021 (juin 2021).
with S. Lafitte, M. Parenti, B. Souillard, F. Toubal.

From Guangzhou to Naples: French exports of plastic waste
IPP Policy Brief 64, Apr. 2021.
with Isabelle Méjean, Agnès Picard, and Benoit Schmutz

Analyse de la gentrification urbaine dans l'agglomération de Montréal et regard particulier sur les secteurs traversés par la ligne rose. **CIRANO 2020RP-36**
with Kristian Behrens and Florian Mayneris

Analyse de la connectivité économique du Canada et du Québec
CIRANO 2020RP-05
with Dalibor Stevanovic and Adam Touré

The cost of Brexit uncertainty: missing partners for French exporters.
IPP Notes 48, Dec. 2019.
with Alejandra Martinez and Isabelle Méjean

Les entreprises agricoles urbaines au Québec impact économique et potentiel de développement
Laboratoire sur l'agriculture urbaine/CRETAU
with Djamila Kasmi and Eric Duchemin
Planification fiscale des sociétés québécoises et recours aux paradis fiscaux
CIRANO 2018RP-20

The resilience of the Canadian textile industries and clusters to shocks, 2001-2013
CIRANO 2016RP-05
with Kristian Behrens and Brahim Boualam

Policy Publications

Le Quartier latin de Montréal connaît-il un déclin résidentiel ? Une analyse à partir des données publiques de recensement. **2024PR-02, Pour réflexion, CIRANO**, with Florian Mayneris.

Les investissements directs vers l'étranger ont un effet positif sur l'emploi au Canada.
2024PR-01, Pour réflexion, CIRANO, with Yaovi Mawuena.

Relationship stickiness in international trade, **VoxEU 28/02/2024**

Firm-level effects of cutting off Russian energy, **VoxEU 24/04/2022**

Supply chain disruptions and mitigation strategies, **VoxEU 05/02/2022**

Réflexions pour la relance du Québec : productivité de la main-d'œuvre, investissements et mutations du commerce international. **CIRANO PR03**

The Reliance of Canadian Imports on the US is Worse Than you Think, **CIRANO Insights 2020PE-34** (w. Florian Mayneris)

Taxation des multinationales : propositions pour améliorer l'équité fiscale en période de crise, **CIRANO Insights** 2020PE-18 (with JD Garon)

Minimum effective tax rate on global multinational profits, **VoxEU** 14/04/2020

Idiosyncratic risks and the volatility of trade, **VoxEU** 11/12/2019

Gentrification and businesses, **VoxEU** 31/01/2019

Multinational firms and transfer pricing, **VoxEU**, 05/01/2015

Prix de transfert et optimisation fiscale, **Blog, CEPII**, 22/12/2014

High-quality exports: Macro implications, **VoxEU**, 04/12/2013

Multinational firms and business cycles, **VoxEU**, 16/11/2013

Quand les filiales étrangères donnent le rythme aux régions, **Blog, CEPII**, 06/11/2013

Low-wage East meets high-quality West: New firm-level evidence from France, **VoxEU**, 03/2011

Intégration Economique Européenne : une Approche par les Prix, **Accomex** 82-83, 2008

International Trade Price Indices, **CEPII Newsletter**, 2007

Teaching

Fall 2021 **Synthesis in economics**, UQAM

Spring '21 **International Trade**, ENSAE

Since 2014 **International Trade (undergraduate & master)**, UQAM

Since 2014 **Principles of Macroeconomics**, UQAM (hybrid since 2018)

2012 **Advanced Topics in International Trade**, ENSAE-ParisTech

2008-2011 **T.A. European Economic Integration** (Sciences-Po), **International Trade** (Graduate & Undergraduate, U. Panthéon-Sorbonne)

Supervision *PhD student*: **Ewan William Théophile** (PhD 2021, first job World Bank), **Adam Touré** (PhD 2024, winner of the 2019 Bank Scotia-IEIM prize, first job CIRANO).
Master dissertation: **Mélissa Badio, Cristian Stratica, Mamane Nabangui, Jean Beudet, Prisca Rakotomalala, Yacine Abou, Matthieu Masson, Daniel Paré, Rémy Tétart, Jihane Kebdani, Carine Yodjou, Djamila Kasmi, Samuel Lalonde-Tremblay, Yaovi Mawuena, Mory Guindo, Sara Assamoua.**
Internship: **Florent Bikandou.**
MBA project: **Karl Lister Gouabé.**