

Julien MARTIN

Born: 4 November 1985

Citizenships: French & Canadian

Contact Information

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Current employment and affiliations

2021 - **Université du Québec à Montréal, Full Professor**
2023- **Head and co-founder of the DEIT research team**
2019-2024 **Holder of the UQAM research chair on the local impact of multinationals**
2016- **CEPR, Research affiliate**
2020- **CIRANO, Lead researcher of the theme World Economy**
2016- **CIRANO, Research fellow**
2013- **CREST (ENSAE), Research fellow**

Past positions

2017-2021 **Université du Québec à Montréal, Associate Professor (tenured)**
2013-2017 **Université du Québec à Montréal, Assistant Professor**
2011-2013 **Université catholique de Louvain, Postdoc**
2008-2011 **CREST-ENSAE, Research scholar**
2007-2008 **CEPII, Research assistant**

Visiting position

2020-2021 **Invited researcher, ECARES, Université Libre de Bruxelles**
March 2016 **Invited professor, École Polytechnique**
Dec. 2014 **Visiting scholar CREST-ENSAE**

Education

2008-2011 **Paris School of Economics, PhD in Economics**
Advisor: Lionel Fontagné
Committee: Matthieu Crozet, Philippe Martin, Peter Schott, Linda Tesar, Jacques Thisse
Spring 2010 **Columbia University, visiting scholar** (invited by Prof. Emi Nakamura)
2007-2008 **Paris School of Economics, Master ETE**
2005-2008 **Université Paris1 Panthéon-Sorbonne, Magistère d'économie**

Publications

Relationship stickiness, international trade, and economic uncertainty

Review of Economics and Statistics, forthcoming

with Isabelle Méjean and Mathieu Parenti

Search Frictions in International Good Markets

Journal of the European Economic Association, Vol. 21, Issue 1, Feb. 2023, Pages 326–366

with Clémence Lenoir and Isabelle Méjean

Supply shocks in supply chains: evidence from the early lockdown in China

IMF Economic Review, 71, pages 170–215 (2023)

with Raphael Lafrogne-Joussier and Isabelle Méjean

The factory and the hub: an anatomy of Canada's import dependence on the US

Canadian Public Policy, Volume 48 Issue 3, September 2022, pp. 360-373

with Florian Mayneris

Gentrification and pioneer businesses

Review of Economics and Statistics, 1–45 (2022)

with Kristian Behrens, Brahim Boualam and Florian Mayneris

Invoicing Currency and Financial Hedging

Journal of Money Credit and Banking, 54: 2411-2444.

with Victor Lyonnet and Isabelle Méjean

Price discrimination within and across EMU markets: evidence from French exporters

Journal of International Economics, Volume 124, May 2020, 103300

written for the NBER International Seminar on Macroeconomics

with François Fontaine and Isabelle Méjean

Volatility in the small and in the large: the lack of diversification in international trade

Journal of International Economics, Volume 122, January 2020, 103276

with Francis Kramarz and Isabelle Méjean

Are clusters resilient? Evidence from Canadian textile industries

Journal of Economic Geography, Volume 20, Issue 1, January 2020, pages 1–36 (*lead article*)

with Kristian Behrens and Brahim Boualam

Knocking on Tax Haven's Door: Multinational Firms and Transfer Pricing

Review of Economics and Statistics, MIT Press, Volume 100(1), March 2018, pages 120-134.

with Ron Davies, Mathieu Parenti and Farid Toubal

Fiscalité des Entreprises et Paradis Fiscaux : Une Étude sur Données Canadiennes

L'Actualité Économique, Volume 93(3), September 2017 (*symposium on fiscality*)

with Cristian Stratica

The Few Leading the Many: Foreign Affiliates and Business Cycle Comovement

American Economic Journal: Macroeconomics, Volume 7(4), October 2015, pages 134-59

with Farid Toubal and Jörn Kleinert

High-End Variety Exporters Defying Gravity: Micro Facts and Aggregate Implications

Journal of International Economics, Volume 96, Issue 1, May 2015, pages 55-71

with Florian Mayneris

Low-Wage Country Competition and the Quality Content of High-Wage Country Export
Journal of International Economics, Volume 93, Issue 1, May 2014, pages 140–152
with Isabelle Méjean

Price Dispersion and the Euro: Micro Heterogeneity and Macro Implications
International Review of Economics and Finance, Volume 26(C) 2013, pages 70-86
Special Issue edited by Paul Bergin and Fabio Ghironi
with Isabelle Méjean

Markups, Quality, and Transport Costs
European Economic Review, Volume 56, May 2012, pages 777-791

Euro et Dispersion des Prix à l'Exportation
Économie et Statistique, Volume 435.436, 2010
with Isabelle Méjean

Working Papers

Energy cost pass-through and the rise of inflation: Evidence from French manufacturing firms
CEPR Discussion Paper 18596,
with Raphael Lafrogne-Joussier and Isabelle Méjean

Frictions and adjustments in firm-to-firm trade
CEPR Discussion Paper 18110
with François Fontaine and Isabelle Mejean

Corporate tax avoidance and industry concentration
CEPR Discussion Paper 15060
with Mathieu Parenti and Farid Toubal

The price of remoteness: product availability and local cost of living in Ethiopia
CEPR discussion paper 14515
with Florian Mayneris and Ewane Theophile

Invited Seminars/Conferences

- 2024 Société Canadienne de Sciences Économiques (*Montréal, planned*), University of Texas (*Austin - planned*), IMF Research department (*DC – planned*).
- 2023 IEA World Congress (*Medellin*), Jeronimas Stroinovskis Lecture (*Vilnius University*), Bank of Lithuania (*Vilnius*), IMF economic outlook brown bag (*online discussant*), Comment agir face aux paradis fiscaux et à la finance offshore? (*TELUQ, Montreal*), CURE-ERWIT CEPR (*discussant, Torino*), CEPR Economic Policy Panel Meeting (*online discussant*), Globalization at a crossroad (Bank of France, CEPR, U. Surrey, World Bank, *online discussant*), Trade and GVCs conference (*New York*), Montreal macro brown bag workshop, American Economic Association meetings (*New Orleans*).
- 2022 Ron Jones International trade and macro workshop (*U. of Rochester*), Society for Economics Dynamics (*U. Wisconsin*), Boston University (*Boston*), Rendez-vous Gérin-Lajoie (*Montréal, virtual*), ICEA Tax and innovation conference (*Wilfried Laurier University, virtual*).

- 2021 4th Joint Research Conference on Firm organization, firm financing and firm dynamics (*Banca d'Italia, virtual*), FSB – KUL seminar (*Leuven, virtual*), CREST-École Polytechnique (*Saclay, virtual*), ECARES-ULB (*Brussels, virtual*), École d'Économie de Paris (*Paris, virtual*), LMU Munich (*Munich, virtual*), ACFAS (*Sherbrooke, virtual*), Bank of Lithuania conference (*Vilnius, canceled*).
- 2020 Econometric Society World Congress (*Milan, virtual*), CEPR-CEBRA Conference on “Adjustments in and to an Uncertain World” (*Vilnius*), Université catholique de Louvain (*Louvain-la-Neuve*), Sant'Anna PhD conference (discussant, *Milan – virtual*).
- 2019 University of Warwick, Société Canadienne de Sciences Économiques (*Québec*), CIRANO macro-workshop (*Montreal*), CIREQ Doctoral workshop (Keynote speaker, *U. Sherbrooke*), CEIM workshop (*Montréal*).
- 2018 World Bank (*DC*), Jacques Polack IMF conference (discussant), Urban Economic Association (*New York*) Bank of Canada (*Ottawa*), Geneva Trade and Development Workshop (*Geneva*), Société Canadienne de Sciences Économiques (*Montréal*), International Association for Applied Econometrics Conference (*Montréal*).
- 2017 Joint Central Bankers' Conference 2017 (discussant, *Ottawa*), Sauder-VSE joint seminar (*UBC, Vancouver*) Ryerson University (*Toronto*), Growth Lab Seminar (Harvard Kennedy School), Munich International Economics Seminar, CIREQ conference in international economics (*Montreal*), Université Sherbrooke.
- 2016 Urban Economic Association meetings (*Minneapolis*), Micro-Macro workshop HEC Montréal, Université de Montréal, École Polytechnique (*Paris*), Aix-Marseille School of Economics (*Aix-en-Provence*), American Economic Association meetings (*San Francisco*).
- 2015 Université Laval (*Québec*), SAIS - John Hopkins University (*Washington DC*), Econometric Society World Congress (*Montreal*), NBER Summer Institute International Trade and Macroeconomics (*Boston*), Canadian Economic Association (*Toronto*), HEI-CEPCI Université Laval (*Québec*).
- 2014 Midwest international trade meetings (*Kansas University*), Brown University (*Providence*), Summer meeting of economists (*Vilnius*), SED meetings (*Toronto*), CEPII's seminar (*Paris*), HEC Montreal IBRC (*Montréal*).
- 2013 Workshop on Quality and Productivity (*Aarhus*), UQAM (*Montréal*), Bank of Canada (*Ottawa*), London School of Economics, ESSEC Business School (*Cergy*), Aarhus University, Banque de France (*Paris*), ADRES meetings (*Strasbourg*), CEPII's seminar (*Paris*).
- 2012 University of Luxembourg, CompNet workshop (*Banque de France*), Université Libre de Bruxelles, Industrial Organization and Spatial Economics (*Saint-Petersburg*), ETSG (*Leuven*), Association Française de Sciences Économiques (*Paris*), Conference in International Economics (*Granada*), Royal Economic Society (*Cambridge*).
- 2011 Microeconomic Aspects of the Globalization of Inflation (*Zurich*), Rocky Mountain Empirical Trade Conference (*Banff*), Université catholique de Louvain.

- 2010 ETSG (*Lausanne*), Econometric Society World Congress (*Shanghai*), Spring Midwest International Trade Meeting (*Northwestern University*), Trade colloquium Columbia University (*New York*).
- 2009 CEPII-INSEE joint seminar (*Paris*), CORE trade and economic geography seminar (*Université catholique de Louvain*), European Economic Association Congress (*Barcelona*), 9th RIEF doctoral meeting in international trade and international finance (*Aix-en-Provence*), ETSG (*Roma*).
- 2008 CEPR Trade and the Euro workshop (*Bern*)

(Co-)organization of conferences

Summer school in urban economics (by UEA, Montreal, May 2023)
 Virtual workshop on *Corporate taxation in a globalized world* (May 7, 2020)
 Workshop on ‘*Gentrification and urban neighborhood dynamics*’ (UQAM, April 2017)
 Joint workshop Montreal – **Bank of Canada** (UQAM, Sept. 2018; HEC Sept. 2019)
 Round table on housing policy in Québec (HEC Montréal, May 2019)
 SCSE session on “*trade barriers*” (ENAP, May 2019)
 Summer Conference in Urban Economics and Real Estate (UQAM, May 2019).

Editorial activity Associate editor (since Aug. 2018), *European Economic Review*

Referee activity *American Economic Journal: Economic Policy, Canadian Journal of Economics, Economic Journal, Economics Letters, Economica, Economic Modelling, Empirical Economics, European Economic Review, Finance Research Letters, IMF Economic Review, International Economic Review, International Economics, International Tax and Public Finance, Journal of Applied Econometrics, Journal of Applied Economics, Journal of Corporate Finance, Journal of Development Economics, Journal of Economic Geography, Journal of European Public Policy, Journal of International Economics, Journal of International Money and Finance, Journal of the European Economic Association, Journal of Urban Economics, Louvain Economic Review, Oxford Bulletin of Economics and Statistics, Review of Economic Studies, Review of Economics and Statistics, Review of International Economics, Review of World Economics, Scandinavian Economic Review, World Bank Economic Review.*

Service

Member of CIRANO special COVID-19 expert committee
 Board member of the Research in International Economics and Finance (RIEF) network
 Scientific Committee INFER workshop “Economic Geography, Agglomeration and Environment”

Honors, Grants, Scholarships, and Fellowships

- 2023-2026 **ESG-UQAM Grant for research teams CAD15,000**
- 2021-2025 **CRSH Grant – co-applicant (PI: Kristian Behrens) – CAD 280,000**
 Project: “Neighborhood change and businesses: Multinationals, nightlife and noise”
- 2020 **Grant FNRS mobility IN - EUR 3,600**
- 2020 **MITACS grant “portrait of urban agriculture” – CAD 15,000**
- 2019-2021 **UQAM research Chair – CAD 75,000**
- 2018-2021 **CRSH insight development – CAD 61,316**
 Project: “Tax avoidance, market power, and corporate governance”
- 2017 **ESG-UQAM Internal Grant – Smart City CAD 10,000**
 Project: “ICT and the city: neighborhoods dynamics in Canada”

- 2016-2019 **CRSH Grant – co-applicant (PI: Kristian Behrens) – CAD 134,379**
Project: “Cities in motion: Gentrification, local goods, and local jobs”
- 2015 **ESG-UQAM award “best publication award”**
- 2015 **ESG-UQAM award “young researcher 2015”**
- 2014-2017 **FRQSC Individual Grant (Québec) - CAD 50,292**
Project: “Individual shocks and macroeconomic volatility” (ranked 1st / 21)
- 2013 **PAFARC Grant (UQAM) – CAD 12,000**
- 2013 **Best Paper Prize 2012, European Economic Review**
Paper: “Markups, Quality, and Transport Costs”
- 2013 **Job Market Travel Grant**
Association for the Development of Research in Economics and Statistics
- 2012 **Prix Richelieu, Chancellerie des Universités de Paris**
- 2011-2013 **FSR incoming post-doctoral fellowship**
co-funded by the Marie Curie Actions of the European Commission
- 2010 **Paris-Columbia Alliance Program Grant**
- 2009 **Prize for the best article submitted, 9th RIEF doctoral meeting**
Paper: "Spatial Price Discrimination in International Markets"
- 2008-2011 **CREST-ENSAE research grant**

Reports

Cost Pass-Through and the Rise of Inflation.

Conseil d’analyse économique, Focus 94 (mai 2023).

with R. Lafrogne-Joussier and I. Mejean.

Revue de littérature sur l’incidence fiscale des taxes sur les entreprises.

CIRANO 2022RP-06

w. Florian Mayneris.

Taxation of Multinationals: Design and Quantification.

Conseil d’analyse économique, Focus 064bis-2021 (juin 2021).

with S. Lafitte, M. Parenti, B. Souillard, F. Toubal.

From Guangzhou to Naples: French exports of plastic waste

IPP Policy Brief 64, Apr. 2021.

with Isabelle Méjean, Agnès Picard, and Benoit Schmutz

Analyse de la gentrification urbaine dans l'agglomération de Montréal et regard particulier sur les secteurs traversés par la ligne rose. **CIRANO 2020RP-36**

with Kristian Behrens and Florian Mayneris

Analyse de la connectivité économique du Canada et du Québec

CIRANO 2020RP-05

with Dalibor Stevanovic and Adam Touré

The cost of Brexit uncertainty: missing partners for French exporters.

IPP Notes 48, Dec. 2019.

with Alejandra Martinez and Isabelle Méjean

Les entreprises agricoles urbaines au Québec impact économique et potentiel de développement

Laboratoire sur l’agriculture urbaine/CRETAU

with Djamila Kasmi and Eric Duchemin

Planification fiscale des sociétés québécoises et recours aux paradis fiscaux
CIRANO 2018RP-20

The resilience of the Canadian textile industries and clusters to shocks, 2001-2013
CIRANO 2016RP-05
with Kristian Behrens and Brahim Boualam

Policy Publications

Du prix des importations à l'inflation domestique (w. I. Mejean), **Regards croisés sur l'économie**, vol. 32, no. 1, 2023, pp. 100-108.

Firm-level effects of cutting off Russian energy, **VoxEU** 24/04/2022

Supply chain disruptions and mitigation strategies, **VoxEU** 05/02/2022

Réflexions pour la relance du Québec : productivité de la main-d'œuvre, investissements et mutations du commerce international. **CIRANO PR03**

The Reliance of Canadian Imports on the US is Worse Than you Think, **CIRANO Insights** 2020PE-34 (w. Florian Mayneris)

Taxation des multinationales : propositions pour améliorer l'équité fiscale en période de crise, **CIRANO Insights** 2020PE-18 (with JD Garon)

Minimum effective tax rate on global multinational profits, **VoxEU** 14/04/2020

Idiosyncratic risks and the volatility of trade, **VoxEU** 11/12/2019

Gentrification and businesses, **VoxEU** 31/01/2019

Multinational firms and transfer pricing, **VoxEU**, 05/01/2015

Prix de transfert et optimisation fiscale, **Blog, CEPII**, 22/12/2014

High-quality exports: Macro implications, **VoxEU**, 04/12/2013

Multinational firms and business cycles, **VoxEU**, 16/11/2013

Quand les filiales étrangères donnent le rythme aux régions, **Blog, CEPII**, 06/11/2013

Low-wage East meets high-quality West: New firm-level evidence from France, **VoxEU**, 03/2011

Intégration Economique Européenne : une Approche par les Prix, **Accomex** 82-83, 2008

International Trade Price Indices, **CEPII Newsletter**, 2007

Teaching

Fall 2021 **Synthesis in economics**, UQAM

Spring '21 **International Trade**, ENSAE

Since 2014 **International Trade (undergraduate & master)**, UQAM

Since 2014 **Principles of Macroeconomics**, UQAM (hybrid since 2018)

2012 **Advanced Topics in International Trade**, ENSAE-ParisTech

2008-2011 **T.A. European Economic Integration** (Sciences-Po), **International Trade** (Graduate & Undergraduate, U. Panthéon-Sorbonne)

Supervision *PhD student*: **Ewan William Théophile** (PhD 2021, first job World Bank), **Adam Touré** (start sept. 2018, winner of the 2019 Bank Scotia-IEIM prize)
Master dissertation : **Mélissa Badio**, **Cristian Stratica**, **Mamane Nabangui**, **Jean Beaudet**, **Prisca Rakotomalala**, **Yacine Abou**, **Matthieu Masson**, **Daniel Paré**, **Rémy Tétart**, **Jihane Kebdani**, **Carine Yodjou**, **Djamila Kasmi**.